

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

|   |  |
|---|--|
| 1. Name and address of registrant<br>WORLD TRADE LINK<br>One Thomas Circle, N.W., Suite 900<br>Washington, D.C. 20005 | 2. Registration No.<br>4317  |
| 3. Name of foreign principal<br>Camara Nacional de la Industria del Vestido   | 4. Principal address of foreign principal<br>Tolsa No. 54, Mexico D.F.<br>06040 MEXICO |

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) Privately owned company
- Individual—State his nationality

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Manufacturers of textiles and apparel

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A

January 4, 1990

Name and Title

William H. Houston III

Robert P. Antoshak

Consulting Partners

Signature

*William H. Houston III*  
*Robert P. Antoshak*

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

| Name of Registrant | Name of Foreign Principal                   |
|--------------------|---|
| World Trade Link   | Camara Nacional de la Industria del Vestido |

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Advise Camara Nacional de la Industria del Vestido during textile negotiations. Also, provide advice on quota allocations, identify problems which may arise in the implementation of the existing textile agreement, provide statistical information and market analysis through monthly quantity and value statistics on U.S. imports of textiles and apparel, provide analysis of market conditions, and weekly reports on the status of all quotas which are established on Mexican textile and apparel exports with warnings of high quota fill rates and imminent embargoes.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Meetings and phone calls with U.S. Customs representatives, Dept. of Commerce personnel, and staff persons of the Office of the U.S. Trade Representative on behalf of the Mexican association. Also, consultation and advice to representatives of the textile and apparel interests of Mexico.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

| Date of Exhibit B | Name and Title  | Signature   |
|-------------------|---|---|
| January 4, 1989   | William H. Houston III<br>Robert P. Antoshak<br>Consulting Partners |  |

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## PROPOSAL

World Trade Link is submitting this formal proposal to represent, assist and advise Mexico in the field of textiles and apparel. Following are the essential elements of our proposal:

### Negotiations

World Trade Link would provide assistance in the bilateral negotiations with the United States Government as stated below:

1. Develop a negotiating strategy which will provide maximum benefits for Mexican exports of apparel (defined as garments and made-up articles) from Mexico to the U.S. This will include an assessment of the "sensitivity" in the U.S. for individual textile and apparel products, the identification of appropriate quid pro quos to make it politically possible for the U.S. to accede to Mexican goals, and the development of argumentation in support of Mexican positions. Such strategy will implement the use of MFA provisions pertaining to less developed countries, and the special access provisions which relate to cotton producing countries. WTL will provide information, statistics and graphs in support of negotiations.

2. Consult with Members of Camara Nacional de La Industria Del Vestido and of other individuals designated by the Camara Nacional de la Industria Del Vestido prior to and during negotiations with the United States. Such meetings will be initially to establish priorities consistent with industry objectives. Additional meetings will be to advise on the strategic

adjustments to make during the negotiations.

3. Work with U.S. Government negotiators and members of the Negotiating Group in order to help achieve the goals of Camara Nacional de La Industria Del Vestido. Consult with U.S. industry advisors on an informal basis when advisable.

4. Analyze the potential for Mexican exports in the U.S. market for apparel products as requested. This will include an assessment of the competitiveness of Mexican products, the identification of products which Mexican manufacturers have the best opportunity to sell in the U.S. market and advice in marketing such products.

#### Administration

Advise on administrative problems which may arise in the implementation of the U.S.-Mexican textile and apparel agreement. This will include:

(1) Contact the U.S. Customs Service regarding classification questions, changes which result from the adoption of the Harmonized Code, or any other procedural or regulatory matters which might adversely affect exports from Mexican to the U.S.

(2) Assist in the identification of discrepancies between U.S. import data and Mexican export data, and assistance in reconciliation of any such discrepancies, in order to help avoid embargoes.

Statistical/Market Analysis.

WTL will provide the following services:

(1) Comprehensive quantity and value statistics each month on U.S. imports of textiles and apparel from Mexico.

(2) A monthly risk assessment of possible U.S. "calls for consultation" with Mexico.

(3) A full analysis of U.S. textile and apparel market conditions on a quarterly basis.

(4) A report on the status of all quotas which are established on Mexican apparel exports with warnings of high quota fill rates and imminent embargoes. This will be done on a weekly basis.

World Trade Link will provide the services mentioned for a fee of \$30,000 to cover the period November 12 to December 31, 1989. Should Camara Nacional de La Industria Del Vestido choose to employ WTL for the period January 1 1990 through December 31, 1990 an additional fee of \$50,000 will be charged. Initial fee of \$30,000 will be paid at signing of contract. If employment continues, \$10,000 will be paid January 2, 1990; \$20,000 April 1, 1990; and \$20,000 August 1, 1990. Expenses such as travel, telephone, fax, etc. would be in addition to the base fee.

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Camara Nacional de la  
Industria del Vestido

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William H. Houston III

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Jerome E. Link